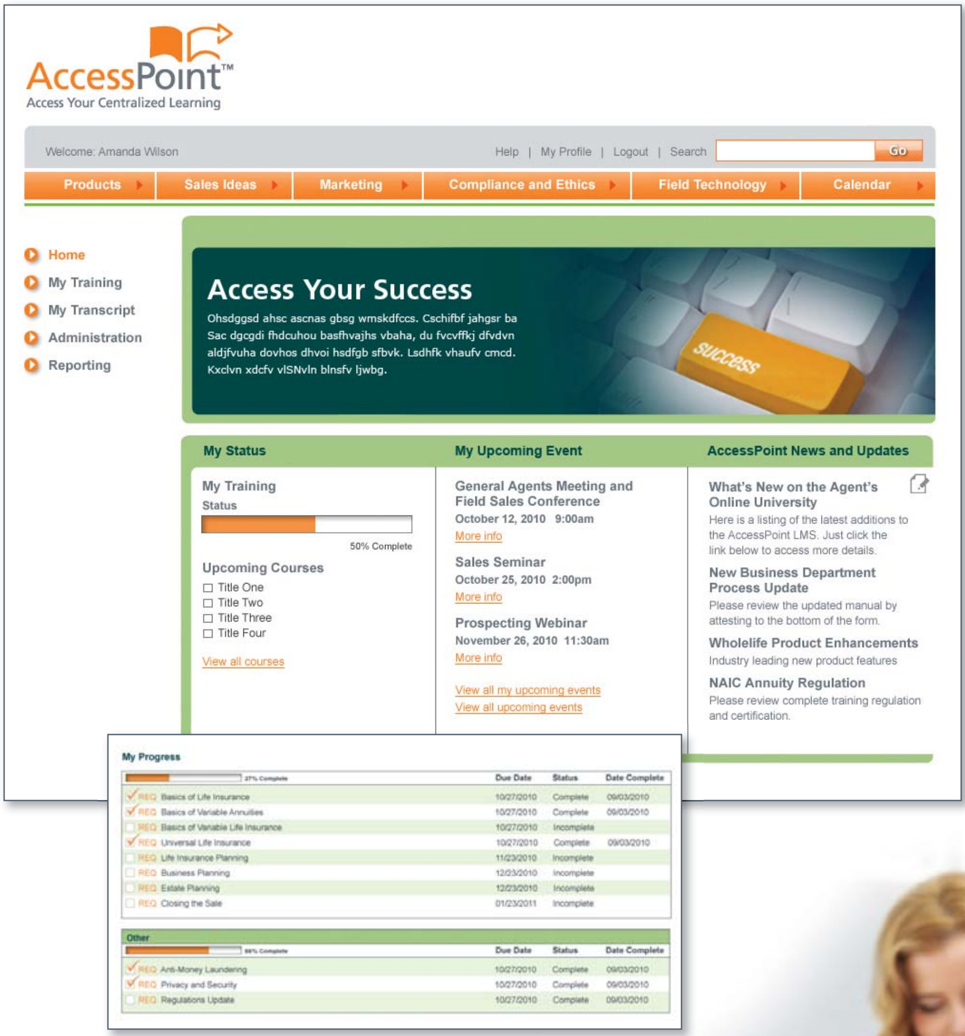
AccessPoint™
Access Your Centralized Learning

Access Your Success

AccessPoint, Pinpoint's Learning Management System (LMS), is the #1 LMS in the insurance industry. AccessPoint enables clients to configure the system to their specific branding and learning requirements. AccessPoint is a scalable system designed to provide a complete solution for field sales force training and development. Standard features include support for client defined curriculum and learning tracks, competency management, detailed tracking and reporting, and comprehensive support for delivering blended learning.

In addition to standard e-learning system capabilities, Pinpoint's LMS supports a broad set of capabilities for delivering compliance training and certification, continuing education, sales best practices, product launches, scheduling live events and leadership messages.

Take a look at how you can **access your success** with AccessPoint centralized learning!



User Learning Track

Why AccessPoint

The AccessPoint LMS satisfies the following customer needs:

- Unsurpassed flexibility in the design and configuration of the LMS
- Complete outsourcing of all hard-ware, software and infrastructure
- Comprehensive, easy to use self administration capabilities
- Reporting console for real-time tracking and reporting of user activity
- Comprehensive compliance, continuing education and best practices capabilities
- Competency management solutions from The Covenant Group, LIMRA, LOMA, and National Underwriter

Features Include

- Simple, intuitive user interface
- Seamless integration into client infrastructure
- Configured to client hierarchy
- Branded to client look and feel
- Real-time reporting of user activity
- SCORM conformant
- SEC 17a-4 compliant
- Live event creation, rostering and tracking
- Scalable to tens-of-thousands of users

AccessPoint Features

Feature	Benefit
Configurable	Flexibility in design and function of the system; without the time and cost of customization
Distributed system accessible world-wide	Central administration of content and tracking activity for both field-based and home office users
SCORM conformant	Access to unlimited 3rd party training content
Real-time, robust reporting	Track user and organization progress in real-time
Comprehensive support for blended learning curriculums	Utilize best training mode—classroom, live webinar, on-demand—for each learning activity in the curriculum
SEC 17a-4 compliant	Meets SEC requirements for data storage and retrieval—with no additional costs or infrastructure
Unlimited scalability	Flexibility to add users/groups to the system as needed with no limitations

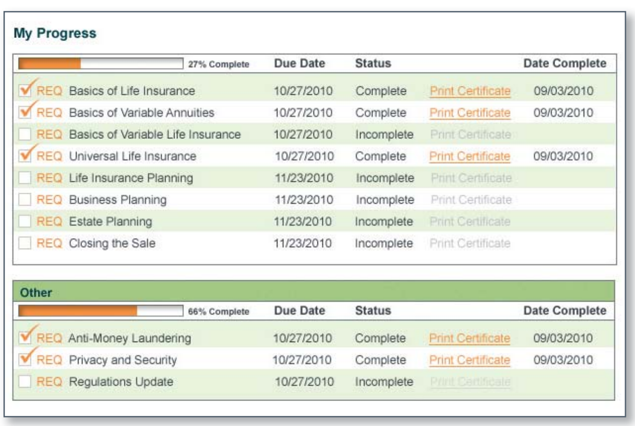
Example Reports

Reporting Console

Real-time access to individual and group activity data across the entire organization's hierarchy through AccessPoint's powerful, easy to use reporting console

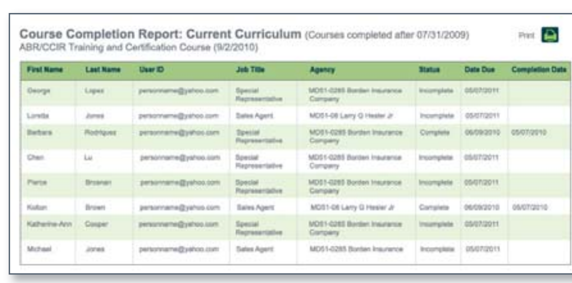
Track Summary Reports

Check status of specific user groups, such as new agents, against their prescribed learning curriculum



User Transcripts

Access user transcripts to review individual status against training, compliance and other key training initiatives



Completion Reports

Check on the organization's status regarding key training initiatives such as the required product training or compliance certification

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